



New frontlines, old challenges: Untangling humanitarian diplomacy with cases from Indonesia and ASEAN

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Bangkok, 10.12.2024

FRONTLINE
NEGOTIATIONS

CENTRE OF COMPETENCE ON
HUMANITARIAN NEGOTIATION



About the CCHN

- Founded in 2016, joint initiative between four of the largest humanitarian agencies in the world: ICRC, MSF, UNHCR and WFP
- The leading center of expertise on humanitarian negotiation at the global level
- Largest capacity-building provider of its kind: around 7,000 professionals already trained



Our value proposition



We train on a **negotiation methodology** created by humanitarian professionals for humanitarian professionals



Trainees tap into a **global network** of 7'000 professionals with 3+ years of negotiation experience and diverse backgrounds and skills

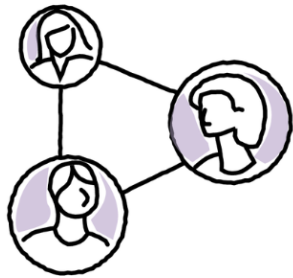


Our **team of negotiation experts** spans a diverse range of thematic and regional expertise



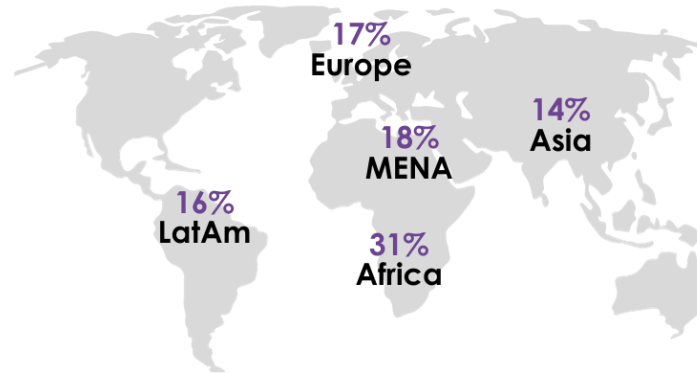
We offer flexible, tailored **advisory and learning support** for humanitarian agencies and other institutions

The CCHN community in numbers



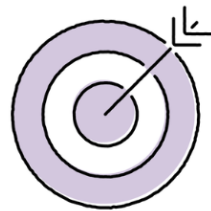
1,500+
HUMANITARIANS
TRAINED EACH
YEAR

7,000
PROFESSIONALS
ARE PART OF THE
COMMUNITY



A diverse
community
spanning
the globe.

9 out of 10
WORK IN FIELD OFFICES



98.9%
OF OUR TRAINEES
WOULD
RECOMMEND
A CCHN
WORKSHOP TO
COLLEAGUES

Why is humanitarian
negotiation
a key tool
to counter the
global access crisis?



STEEP ESCALATION IN ACCESS OBSTRUCTIONS ACROSS TODAY'S 100+ ACTIVE CONFLICTS



CRISIS-AFFECTED PEOPLE IN 80+ COUNTRIES ARE NOT RECEIVING ASSISTANCE DUE TO ACCESS CONSTRAINTS



INCREASING SECURITY THREATS FOR HUMANITARIANS: OF 150 MAJOR ATTACKS IN 2022, 71% WERE LETHAL

Humanitarian negotiations aim to create lasting trust-based relationships with counterparts, which allow for stable access and increased security

QUESTION TO THE PUBLIC

Humanitarian diplomacy is about engaging the diplomatic channels to achieve humanitarian objectives.

Do you agree with the above definition given by the CCHN?

QUESTION TO THE PUBLIC (MULTIPLE CHOICE)

Which elements are particularly important to prepare for an effective humanitarian diplomacy?

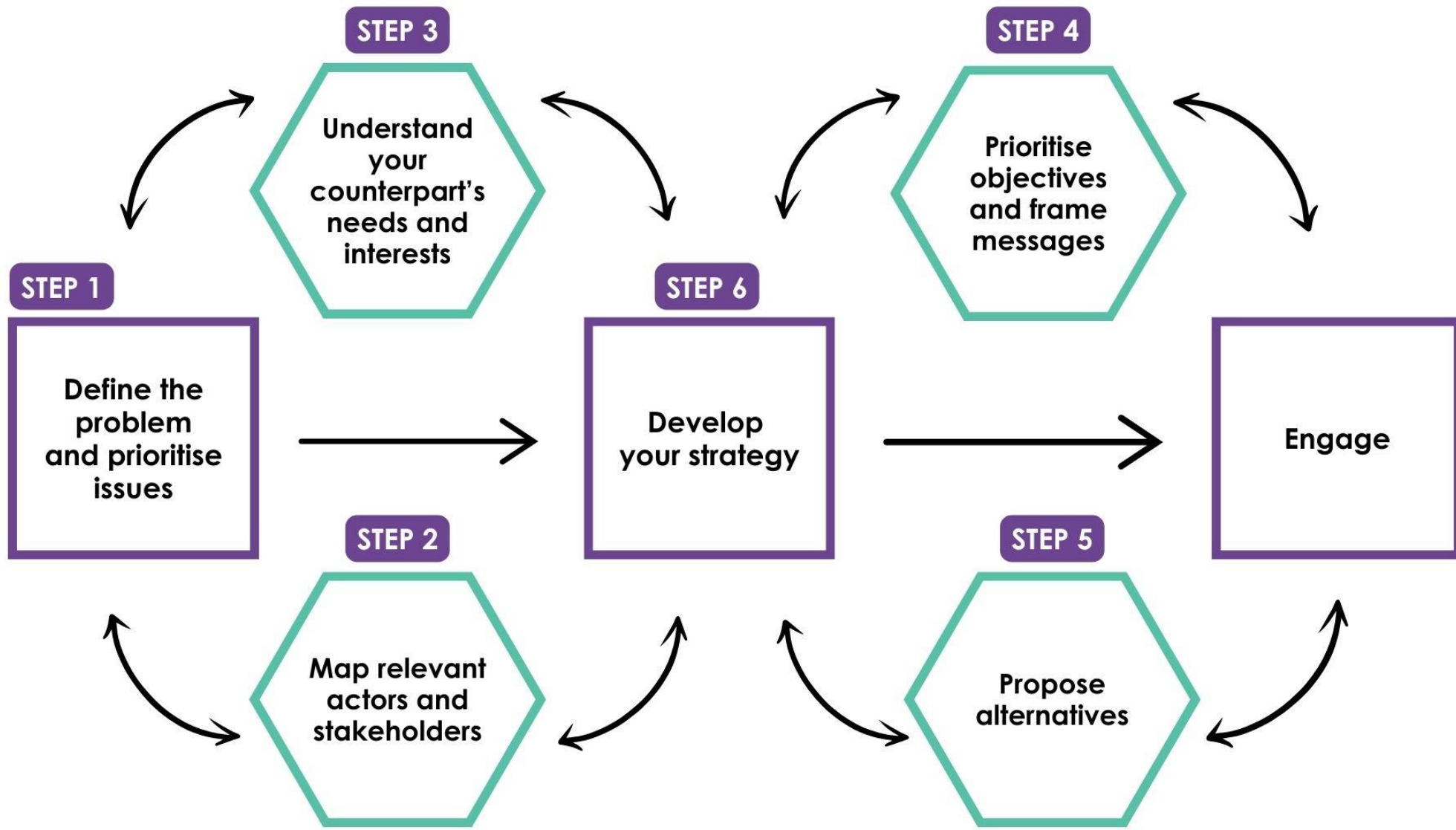
1. A clear message to pass
2. A strong understanding of the humanitarian world
3. A good network of interlocutors
4. Touching stories from beneficiaries
5. A good understanding of the interlocutor
6. A nice outfit

QUESTION TO THE PUBLIC

What are, in your opinion, the biggest challenge for a humanitarian to use humanitarian diplomacy?

CCHN framework for humanitarian diplomacy is...

- Based on interviews with senior diplomats and humanitarian leaders
- Inspired by the CCHN methodology on humanitarian negotiation
- Not a magic solution but an approach for a more efficient humanitarian diplomacy



Conclusion

At the Centre For Competence on Humanitarian Negotiation (CCHN), we believe:

- Humanitarian diplomacy is an important element of the humanitarian work
- It is worth reflecting and encouraging an exchange of good practices for both
 - Humanitarian diplomacy
 - Humanitarian negotiation
- CCHN uses a collaborative approach to improve humanitarian negotiation knowledge

Know more our efforts on <https://frontline-negotiations.org>